



Global Logistics Partner

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Incoterms

(INternational COmmercial TERMS, based upon the International Chamber of Commerce year 2000 revision)

Incoterm (1)	EXW	FCA	FAS	FOB	CFR	CIF	CPT (4)	DDU	DDP
Service	Ex-Works	Free Carrier	Free Alongside Ship	Free On Board Vessel	Cost & Freight	Cost, Insurance & Freight	Carriage Paid	Delivery Duty Unpaid	Delivery Duty Paid
Warehouse Storage at Point of Origin	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Warehouse Labor at Point of Origin	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading at Point of Origin	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Buyer (3)	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Port Receiving Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Forwarders Fee	Buyer	Buyer	Seller (2)	Seller (2)	Seller	Seller	Seller	Seller	Seller
Loading on Ocean Carrier	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller
Ocean/Air Freight Charges	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller
Charges at Foreign Port/Airport	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer (3)	Seller	Seller	Seller
Customs Duties & Taxes Abroad	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Delivery Charges to Final Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller

- 1) This information is provided solely as a general reference guide. Confirmation is recommended
- 2) Payment of the freight forwarder's fees is dependant upon the terms of sale.
- 3) Responsibility may be with the buyer or the seller.
- 4) Risk of loss or damage is transferred from seller to buyer when goods have been delivered to the carrier.